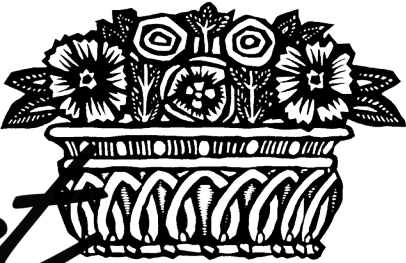


- ★ Holiday Market Guidebook Payments Due Today!
- ★ Be a M.V.P. - Member.Volunteer.Partner.
- ★ Committee Schedules, Stage Line Up, UnClassifieds and MORE!
- ★ General Manager Evaluation forms are available at the Info Booth.

August 11th, 2018 • VOL. 49- NO. 19
30 E. Broadway #124, Eugene, OR 97401
(541) 686-8885 | fax (541) 338-4248
eugenesaturdaymarket.org



Saturday Market

MARKETPLACE • COMMUNITY • CELEBRATION

From Kirsten

Good Morning Saturday Marketers!
So glad you came to Saturday Market today. The weather should be very nice today!
As Holiday Market booking heats up, please keep in mind that AJ does not have time during morning check-in to answer questions about your points, payments or available spaces. Please contact him after roll call or during our normal business hours, Tues.-Fri. 10am-4pm, to get these questions answered. Your attention to this is greatly appreciated. We have very limited time to get everyone checked in, so please help us keep on schedule by saving your questions until after check-in/roll call.

As a reminder, the Holiday Market Guidebook application is available at the Info Booth. The deadline to purchase an ad is today. Please turn in the application with your payment. It is important that this application be turned in with your payment. Thanks for your help with this. Also, there is plenty of room in the Guidebook for everyone that wants to participate so get those applications in.

There were several reports of shoplifting last weekend. Here are a couple of tips to help prevent it: 1) Be aware of who is around your booth; 2) Shoplifters frequently work in pairs - step back so you can see all the people in your booth; 3) Chat with the group, they'll know you're paying attention; 4) Watch people's hands and look for nervous body language; and 5) Check over your displays frequently. If you are a victim of shoplifting, please report it to the Info Booth immediately. If possible, snap a photo of the thief. We will send a call out on the radio and have staff on the lookout for the individual(s).

Thought for the day..."Do not let the behavior of others destroy your inner peace." -The Dalai Lama
Happy Selling!
Kirsten

Calling Market Artists!

We are looking for members to submit 50th Anniversary logo merchandise concepts. This will be a juried submission. 9 members will be selected to produce their 50th Anniversary commemorative item and be allowed to sell them at Market during our 50th Season next year. It can be T-shirts, pins, buttons, coffee cups, etc. No requirements other than it must say 50th Season, since 1970 and adhere to our craft specific guidelines. Deadline for submission is October 6th. The winning submissions will be announced by November 3rd. Please bring your submission to the Saturday Market office. If you have any questions, then please email us at 50thanniversary@eugenesaturdaymarket.org.

Intro to Etsy Class

Our very own bag maker and Etsy seller extraordinaire Lara Howe is leading an Etsy class this month. The class is open to everyone. We will go over a few Etsy basics then open up to Q&A. The class is on **August 23rd from 1pm-3pm**. We will meet in the Saturday Market office conference room. All are welcome!

M.V.P. Message

Member. Volunteer. Partner.

It's probably fair to say personal styles affect sales and our sales are related to opportunity (missed opportunity or realized opportunity). A few examples: Are you completely focused on each potential customer? Are you busy talking with another Market seller but hesitate to end that conversation to instead talk to the customer who is looking at your products? Do you stay with your booth to maximize your availability to make more sales? Do you respect your other market neighbors enough to keep your booth prepared for sales up to 5 PM on Saturday?

Years of observation at market tells me none of us are 100% ideal, but often it is our own behaviors that make or break a sale. It's a work in progress that eventually we sharpen to our personal comfort level. Some of us are more comfortable with less interactions. Some want more interactions than they have (even to the point of hawking.) Some of us interrupt sales at other booths and don't even realize it, etc.

Regardless of style, many of us come to Market for customers and sales, but it's difficult as sellers to be "on" for seven hours solid. We may start with best intentions, but maybe we find ourselves bored, or anxious, or frustrated, annoyed with a busker who hasn't moved on, or tired of answering the same questions from customers (do you make this in green?)

Everyone has their own style, so when it comes to an attitude reset we have different ways to do so. My reset is taking a deep breath, putting a smile back on my face, and thinking about how lovely our Market environment is and how lucky we are. Then I mix in thoughts about what I want from Market and try again to be better than I was.

Everyone has the power to push the reset button at any hour of the day. It is best to push our own button than to push others buttons. Enjoy your Saturday Market.

Mickael L Mann
Bluff Cove Pottery

If you would like to submit an article for the M.V.P. Message column, please submit it via email to info@eugenesaturdaymarket.org by noon each Wednesday.

Holiday Market Booking

AJ is deep into the booking process. He's currently contacting members with more than 35 Holiday Market points. Come by the Info Booth for a look at the current map. If you have not turned in your application, you can still do so! Stop by the Info Booth, come into the Saturday Market office or head to our website. You can still apply online by following this link: <https://eugenesaturdaymarket.org/saturday-market-membership-applications.html>
Members with 0 Points: Even if you have just started at Market, you can sell at Holiday Market. You will be able to get a space on the first weekend, and possibly other weekends! Turn in an application, and know it will be September before we get to your application.

Deposit: We require that you secure your space with an initial payment of \$225 for a Main Hall space, \$125 for a Holiday Hall, or \$100 if you have less than 15 Holiday Market points. WE DEPOSIT ALL HOLIDAY MARKET CHECKS AND CHARGE CARDS RIGHT AWAY. Make arrangements with AJ if you need to make a smaller deposit to start.

Community Corner

Good Morning! Summer isn't over just yet! Here's a few things to look forward to this month:

Slug Queen Coronation, Friday, August 10th, East Park Blocks, 6-9pm: It's Slime Time! Don't miss out on the annual Slug Queen Coronation in the East Park Block on Friday, August 10th! Get your costumes ready, come down and enjoy live music courtesy of the One More Time Band. Bring a chair! Always FREE!

Family Day at Tuesday Market, Tuesday, August 14th, Park Blocks, 11am-2pm: Come on down, pick up some fresh produce and hand crafted goodies and enjoy family-friendly activities in the Park Blocks from 11 til 2! Last Movement for Memory class of the summer at 11am.

ArtCity; Studio Without Walls, Friday, August 17th, Park Blocks, 5:30pm-8pm: Studio Without Walls is a summer event series where the public is encouraged to engage with the artists. Participate in printmaking, drawing, sculpting, dance, and music! (Can't make it? Follow @artcityeugene on Instagram to watch the fun!) Free!

Questions? Are you interested in holding an event downtown? Let's talk! Please contact me at info@eugenesaturdaymarket.org.

Enjoy!
-Courtney

General Manager Evaluations

Hi friends! A brief message from your board chair.

It's that time again - time to participate in the evaluation of our General Manager. Your feedback ensures that our Saturday Market staff are best able to serve the membership and the organization. Please pick up the survey at the information booth or go online to <https://eugenesaturdaymarket.org/pdf-files/GMEvaluationForm.pdf> and print it for yourself. I can't stress enough the value of doing this. This is how we maintain the health, quality, and vitality of our market.

Once you've filled it out, you can return it to the info booth. It's private and will be held in a locked box until it is reviewed by the personnel committee. Evaluations can be returned through August 18th.

Thanks everyone for taking the time to make our market the best it can be! Happy Saturday! Happy selling! Prosperity and fun for everyone! Just ask Raven.

-Giorgi

Local Events

August 9-12 - Scandinavian Festival
August 10 - Slug Queen Coronation
August 11 - Eugene Pride Festival



The Market Corner

Wishing a Happy August Birthday to sand artist Doug Johnson tomorrow, jewelry maker Robert Bus on Tuesday, glass artist Tyler Bogardus on Wednesday, mixed media artist Martha Daley on Thursday, and stone and glass artist Philip Dietz on Friday!

A very happy birthday to you all. We hope this is your best year yet!

Food Court Specials!

RENAISSANCE PIZZA visits the Greek Isles with their August special, Aphrodite Pizza! Their classic pizza is topped with organic baby spinach, shaved fennel bulb, red onions, fennel seed and currants, all drizzled with a Greek extra virgin olive oil!

BANGKOK GRILL's We have three specials for August. We have our grilled Thai pork on a stick, turmeric & coconut marinated tofu satay, and fresh shrimp or tofu salad rolls!

RITTA'S BURRITOS' August special is the BLT&C Queso-Melt. Jack and Feta cheese topped with crispy bacon, grilled between two tortillas, then layered with slices of organic, garden, tomatoes and shredded romaine lettuce. Dressed with avocado ranch sauce. Served with tortilla chips and salsa.

LULU'S SMOOTHIES' For the month of August the special for Lulus Smoothies is a delicious acai mango strawberry smoothie

DANA'S CHEESECAKE BAKERY'S weekly special is Lemon AND Butterscotch Cheesecake!

Lane Arts Council is now seeking teaching artists for the 2018/19 academic year. Visual, craft and performance artists work with students and teachers to create extended educational arts activities, teach new skills, develop creative thinking and offer career insight. In this round of recruitment, we are prioritizing the consideration of artists from highly requested art forms and those not currently represented on our roster. These include: *Mural Painting, Ceramics, Glass Fusion, Fiber Arts, Vocal Music, Cultural Expression/Arts*. All artists, regardless of art form and practice, are encouraged to apply!

Job Posting: <http://lanearts.org/employment/>

We will begin reviewing applications on Aug. 13th. The position will remain open until filled. Please contact Eric Braman at artsed@lanearts.org with any questions.

Unclassifieds

To place your free unclassified, bring it to the info booth by the end of the day, to the office by Thursday at noon, or e-mail info@eugenesaturdaymarket.org with "NEWSLETTER" in the subject.

Voter Registration cards are available in Booth #158-Ana's Haute Tops- until Oct 13, the deadline for 2018 mid-term elections. VOTE. It Matters. VOTE. (8/11)

Catholic Community Services food pantries available for all low-income community members. Simple to sign up, variable hours, lots of good food available for those in need. Info available in the Market office, or call 541-345-3628. Need more? Talk to Paula Marie Gourley, #149, on the West Park Block. (8/4)

Need to get 2 pillowcases tiedyed in blue and fuschial/ purple. Plz call 541-513-1185.--Margaret (8/4)

Have 15 yards of lightweight silk/rayon velvet. Asking \$15/yd. Plz call 541-513-1185.--Margaret (8/4)

Wanted: Booth Partner for all weekends of Holiday Market. Corner space #153 in a very good location. The cost is \$511+\$25 work task fee. See Michi the Sound Healer at Saturday Market or call 541-510-2580. (7/28)

The Emerald Art Center, (EAC), a 501©3 non-profit organization, is seeking to fill the position of Art Center Coordinator to represent EAC in the highest professional and aesthetic manner. The job announcement can be found here: eugene.craigslist.org/npo/d-art-center-coordinator/6641727852.html (7/21)

SIGNS: Handmade custom wooden signs and name plates by Richard. Free quotes come see me at the Market or call at 541-241-7562, or email me at rich1864@yahoo.com. (7/14)

Cart converting to Table - A 2x4 for cart that converts to a 2x4 table. Takes 30 seconds to convert. Made from cedar, very strong and light weight. Price \$150.00. Contact Richard Minton 541-241-7562 or rich1864@yahoo.com. Or look me up at the market on Saturdays. (7/14)

WANTED: I have a great space at Holiday Market, that I'd love to share. Great exposure, with lots of foot traffic. \$450 + work task, for 9 days! Contact Elizabeth at 541-556-4960 or drop by Booth 100 on the Park Blocks. (7/14)

Credit Card Sales

Market accepts Visa, Mastercard, Discover, & American Express. Send your customer to the Info Booth with a properly filled out credit card slip. Your check for the amount of the sale less 5% for bank charges will be ready on Wednesday at noon at the office or mailed at the end of the day Wednesday. Reserve vendors' checks are in your envelopes.

Weather

Nice break from the heat today for our 19th Market! We expect a high of 80 degrees. Winds from the NW at 5-10mph with a 20% chance of rain. Stunning!

sales, O sales, sales I hope!

Ancient Market incantation (Nov 3, 1973)

On the Market Stage

10:00 AM Randal Larson

Island Accents - Steel Drum

11:00 AM Jill Ledet

Ethereal Experimental Piano

12:00 PM Lea Jones

Acoustic Originals & Classic Covers

1:00 PM The Dirty Dandelions

New Time Folk Grass

2:00 PM Temple Under the Stars

Poetic Music of Transformation

3:30 PM Dennis Smith Project

Original Folk Rock

Committee Meetings

Standards Screenings

Weds., August 15th - 4:15 PM

-New Member Orientation @ 3:30 PM

Standards Committee Meeting

Weds., August 15th - 5:00 PM

-Agenda: Family Selling

50th Anniversary Task Force Meeting

Weds., August 22nd - 3:00 PM

Board Meeting

Weds., September 5th - 5:30-7:30PM

Standards Screenings

Weds., September 5th - 4:15 PM

-New Member Orientation @ 3:30 PM

Street Team Meeting

Thurs., September 13th - 1:00-3:00PM

All meetings take place at the Market Office
All are welcome!

Holiday Market Guidebook Ad Payment Due Today

Are you interested in placing an ad in the Holiday Market Guidebook? Today is the day to get your payment submitted. If you have questions, stop by Jaccalyn Korv's booth #133 along the edge of the fountain; she'll be happy to help. Ad prices start as low as \$49. What a great deal!!!

THE SATURDAY MARKET
BOARD OF DIRECTORS AND OFFICERS

Chairperson - Giorgi DiCarlo

Vice Chairperson - Kate White Horse

Secretary - Diane McWhorter Treasurer - Tym Mazet

Ritta Dreier, Julia Garretson, Jaimee Gentile, Eli Mazet, Teresa Pitzer, Kate White Horse, Rachell Coe, Chuck Roehrich

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Teresa Pitzer, Jaimee Gentile

Food Committee Co-Chairs
Colleen Bauman, Janet Rosenberg

Holiday Market Committee Co-Chairs
Paula Marie Gourley, Colleen Bauman

General Manager - Kirsten Bolton

Assistant Manager - Courtney Kauffman

Marketing - Vanessa Roy

Membership Services - AJ Jackson

Stage Manager - Jimmy Haggard

Site Operations Supervisor - Jennifer Hendrix

Site-Member Liaison - Zora Parker

E-mail - info@eugenesaturdaymarket.org
Office Hours: Tuesday-Friday, 10am-4pm

