Saturday Market Board Meeting Minutes

May 4, 2022

<u>Attendance</u>: Anna Lawrence, Willy Gibboney, Shannon Lee-Hutson, Sarah Bast, Bekah Zeimetz, Nome May, Damian McDonald, Vince LaRochelle, Gary Becker (in office),

Staff: JJ Snyder, AJ Jackson (both in office) Recorder: Diane McWhorter

Guests: Cortney Fellet, Teresa Pitzer (in office)

<u>Introductions and Announcements:</u> There will be an election in one month. Gary and Anna are terming off, and Willy will not run again, so there are three positions open.

<u>Pressing Member Issues</u>: In response to a note to the Board with an opinion of it, the Board discussed that LCFM is requesting that SM members who sell at Tuesday Market pay them \$5 per week. Members felt that the increase was reasonable (SM sellers pay \$5 plus 10% at present.) LCFM does pay rent to the city for the use of the East Block. SM would collect the fees in a pass-through account and pay LCFM once a month. An email blast will go out tomorrow with the decision. No motion was made but the Board agreed that the fee was acceptable.

Deb Schussler is asking for a Leave of Absence from April 2022 to April 2023. ***Motion: Accept Deborah Schussler's Leave of Absence (Nome/Sarah) 8-0-0

Agenda Review and Approval: no changes

***Motion: Approve the agenda (Gary/Nome) 8-0-0

<u>Housekeeping: Appoint Election Tellers</u>: Mary Newell has been Head Teller, so she should be contacted (JJ will call her.) Diane will observe. The process takes about an hour, usually on the Tuesday after the election. Tellers should probably not be Board members if other volunteers can be found. It could count as a work task. There will be a shout-out for volunteers in the newsletter.

<u>Minutes Approval</u>: Shannon pointed out that the April 6 minutes included a motion putting the decisions about the last November market and a fee increase on the May agenda. The response was that a poll had gone out with member input on November, and it seemed too soon to plan a fee increase until more data is collected on member fees in 2022. Sales totals indicate an increase in the percentage fees which could preclude a fee increase. Canceling the November Market will be in the Admin report, and fee increases will be in New Business.

***Motion: Amend the agenda (Vince/Willy) 8-0-0

***Motion: Approve the minutes from the last meeting (Nome/Shannon) 8-0-0

Administrative Report: JJ outlined the Check-in procedure so that it would be noted as operational procedures, with the reasons why changes were made to include online pre-check-ins.

Two years ago we started the process of having Reserve Members check in for Saturdays by 4:00pm on the Thursday before. Reserve Members may also check in for any Saturday they would like in advance. If a Reserve Member cannot make it on a Saturday that they are checked in for, they can call the office number up until 8:15am on that Saturday to check out of their space. Before this process, the staff would print out labels for every Reserve Member envelope

and have all of them available on Saturday mornings to be picked up by 8:30am. At 8:30am, staff would then take the envelopes that were not picked up and mark the space map for the Non-Reserve Members to choose their space from. This is a time consuming process that leaves little time for roll call and set up for the Non-Reserve Members. This newer process is a tremendous help to the staff as it gives us an idea of how many booths will be available on Saturdays. More time is available for Roll Call as the space map is filled out the Friday before. This process has also saved us money on envelopes and labels. If members reserve a space and do not check in, they will be charged the \$15 space fee.

She reported that there were 57 responses to the survey asking for feedback on the possible cancellation of the last November market. The Mother's Day Giveaway will resume on Saturday at noon, 1:00 and 2:00 but more items are needed.

JJ met with Eric Brown who said LCFM will be open on Sundays during the World Games. The city would be pleased if we would join them and won't charge extra rent for the two days. An extra day of staff and security would cost the Market \$3303 minimum. Discussion points included suggestions such as inviting Whiteaker Market to co-sell to fill in any empty spaces if they are interested. Co-selling might or might not include fees. Donations could be sought for overnight security. A survey would be needed to determine members' interest. There is a festival at the Riverfront. The Special Events Task Force should be re-convened to work out details. Anna, Shannon and possibly Sarah are interested on serving on it.

Based on the response from the Board earlier in the meeting, SM participation in the Tuesday Market will resume for the 2022 season.

JJ met with the LEC about HM, who said there will not be a fee increase in 2022. The load-out day will be Tuesday Dec. 27th.

The changes in the Overpark fee collection service didn't work so another change was made. There will be vouchers to defray member parking costs during the week. It will still be free on Saturdays.

***Motion: Approve the Administrative report (Sarah/Vince) 8-0-0

Membership Report: AJ reported that as of 04/27/2022 there were 407 members renewed and roughly 200 folks participating at Saturday Market each week. New member orientations continue and to date we have signed up more than 40 new members. New member orientations are fully booked until August. As we continue to recover from the Covid-19 pandemic, I expect our numbers will continue to grow. At this time, looking at the numbers we are doing better than the two previous years and moving towards the numbers we had in 2019 which were phenomenal. Last Saturday we welcomed Makeda's Cuisine our new Ethiopian food booth to the market. Thanks to all involved in making this happen, it was a great welcoming celebration for our food court. Lastly, I want to acknowledge the staff and membership who have been amazing at welcoming back those members who we haven't seen since 2019. A few things have changed and it is important that we support folks as they are re-acclimating to the market. He thanks all for their service and dedication, and wishes all of us a prosperous year. Past-due fee collections have been progressing. Members appreciate the census.

***Motion: Accept the Membership report (Gary/Willy) 8-0-0

<u>Treasurer's Report</u>: Cortney reported that spending in the 4th quarter was kept well under the budgeted amounts which offset some unanticipated extra HM costs. There was an end-or-year net profit of about \$6000. Income seems to be much greater in 2022 than it was in 2019, so fee increases may not be required. It would be best to analyze a few months of income in the 2022 season before deciding on

that Budget Committee recommendation. She continues to fine-tune the reporting for clarity and greater understanding. The graphs JJ added were appreciated.

***Motion: Accept the Treasurer's report (Gary/Shannon) 8-0-0

Committee and Task Force Reports: Standards: Teresa reported that their first in-person meeting on April 20th had technical difficulties with the internet so they canceled, but counted it as a meeting for new members who are waiting to get voting privileges. Next meeting they will discuss the allocation of points to members who are sharing booths but not present, which is a loophole or misunderstanding of the sharing and family member policies which need clarification. This could potentially affect a number of members so the chairs will be prepared to use time limits on discussion if needed. Board and Committee members are invited to attend in person but guests will be required to attend by zoom for safety reasons in the office.

***Motion: Approve the Standards Committee report (Sarah/Nome) 8-0-0

Holiday Market Committee: Vince gave the report from the April 21st meeting. The committee recommended keeping the HM hours at 10-6 and re-evaluating in 2023. Their discussion was thorough and all comments on the evaluations were considered. They recommended three booth sizes in Holiday Hall: 4x4, 6x8 and 8x8. The fire marshal wants straight lines for fire safety and 8x10 booths were not recommended. A subgroup will meet on May 12th to work on the map layout. As the Board began to repeat the committee discussions they were advised that usually it is best

***Motion: Accept the HM committee recommendation to the Board to keep HM hours the same for 2022 (Nome/Sarah) 8-0-0

practice to honor the committee's time and effort and not re-make their decisions when possible.

***Motion: Accept the recommendation of the HM committee for booth sizes for Holiday Hall. (Nome/Sarah) 7-0-1(Vince).

***Motion: Approve the Holiday Market Committee report (Shannon/Willy) 8-0-0

<u>Old Business:</u> By Laws Changes: The Board examined change recommendations for Article V, Section 4 as follows (changes in **bold**): Section 4. Special Meetings. Special meetings of the board of directors may be called at any time by the chairperson or by any three members of the board. Meetings of the board shall be open to members of the corporation, **the public**, and the press except when personnel **or legal** matters are discussed, when the board, at its option, declare an executive session.

***Motion: Accept the change in Article V Section 4: Special Meetings (Willy/Bekah) 6-2-0

As the vote and discussion showed that members were unclear on the effect of the change to allowing the public the right to attend open meetings, and the vote was not unanimous, the Secretary requested that the motion be rescinded and more research be done before making that change. Transparency is valued and more participation in meetings is desired, but there were concerns and confusion about particular items, what can be public or what needs to be confidential. A Board Educational Moment will be arranged to clarify open and closed meetings, and how they are reported on.

***Motion: Rescind the motion (Vince/Willy) 7-1 (Shannon)-0

***Motion: Table the issue (Gary/Shannon) 8-0-0

New Business: Food Court Absence Policy: The policy passed did not seem fair to new members who would have had less opportunity to miss markets than present members did.

***Motion: Rescind the Food Court Absence Policy passed on April 6th (Sarah/Willy) 8-0-0

Meeting Evaluation: Good work on coming to consensus and recognizing when it hasn't been achieved. People stayed focused and didn't get distracted by tangents.

***Motion: Adjourn the regular session (Nome/Willy) 7-0-0 (Damian was temporarily absent) 7:13 pm

An Executive Session was held.